The Ethics of Pervasive Games
Mobile and Ubiquitous Games
ICS 163
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Content adapted from:
Pervasive Games: Theory and Design
Experiences on the Boundary between Life and Play
Introduction

• Your Other You
• 2009 Campaign by Toyota (Saatchi & Saatchi) to market the Matrix
Introduction: Your Other You

- **YourOtherYou** is a unique interactive experience enabling consumers to play extravagant pranks. Simply input a little info about a friend (phone, address, etc.) and we’ll then use it, without their knowledge, to freak them out through a series of dynamically personalized phone calls, texts, emails and videos. First, one of five virtual lunatics will contact your friend. They will seem to know them intimately, and tell them that they are driving cross-country to visit. It all goes downhill from there. The Matrix integrates seamlessly into the experience and you can follow the progress of your prank in real-time online. Each piece of the campaign assures that the experience is as Google-proof as possible.
Introduction: Your Other You

TOYOTA MATRIX YOUR OTHER YOU

YourOtherYou is a unique interactive experience enabling consumers to play extravagant pranks. Simply input a little info about a friend's phone, address, etc. and we'll then use it, without their knowledge, to mess them up through a series of dynamically personalized phone calls, texts, emails and videos. First, one of five virtual lunatics will contact your friend. They will seem to know them intimately, and tell them that they are driving cross-country to visit. It all goes downhill from there. The Matrix integrates seamlessly into the experience and you can follow the progress of your prank in real-time online. Each piece of the campaign assumes that the experience is as Google-proof as possible.

YOUROTHERYOU.COM

Banners
A series of bizarre banners referencing different objectives within the game were created to surprise viewers and ultimately drive traffic to the site.

Video Banners
Videos from each character ran as pre and post roll on a variety of niche sites such as Adult Swim and IFC. They were also syndicated on sites like YouTube.com, heavy.com, spike, abcnews.com and funnyor die.com, generating millions of views to date.
Introduction: Your Other You
Introduction: Your Other You

THE CORONET MOTEL
“The one with two Ts!”
FREE 28.8k MODEM IN LOBBY!!!

SAKURA’S
ANIMAL
LINGERIE

SAKE NET STOCKINGS
FOR YOUR FISH.

PIGGY BRA!
GOOD Buy TODAY!!

SEBASTIAN’S
Academy of Pub Fighting
“For when that bloke’s looking at your bird.”

Does your teen show any of the following signs:

- Interest in music of the occult
- Weary excessive amounts of black
- Interest in music of the occult

Become a PARM member and save our community before it’s too late!

Parents
Against
Reprehensible
Metal
Music

Saatchi & Saatchi
Introduction: Your Other You

THE CORONETT MOTEL
"The one with two T's!
FREE 28.8k MODEM IN LOBBY!!!

SAKURA'S
ANIMAL
LINGERIE

FISHNET STOCKINGS
FOR YOUR FISH.

LOOK HOW PRETTY!

PIGGY BRA!
DINK DINK

SEBASTIAN'S
Academy of Pub Fighting
"For when that bloke’s looking at your bird."

Does your teen show any of the following signs:
☑ interest in music of the occult
☑ wears excessive amounts of black
☑ interest in music of the occult

Become a PARM member and save our community before it’s too late!

Parents Against Reprehensible Metal Music

MR. RACCOON’S
PET DAYCARE
We love pets. Almost too much.

They are listening
HAM RADIOS
You can hear them breathing
on the phone
They’re everywhere

Click to buy
before it’s too late.

Saatchi & Saatchi
Introduction: Your Other You

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Character Myspace & Blog Sites
Extension sites were created to further solidify the online existence of each character while at the same time allowing visitors to connect with them on a more personal level. Music, photos, videos and friends help bring the characters to life.
Lester Monroe and What I Know

Let me tell you something about people. They're stupid. Now wait just a minute, hear me out. They're not stupid by nature, no no no, they're tricked into being stupid. I've been around a long time here, and let me tell you something. I've seen a lot of things. Too many things. Things that get folks waking up with no kidneys in a bathtub full of rice!!!!!!!!!!!!

You know what happened to me? Well I'm gonna tell ya. I learned. That's right that's right. I observed...and I learned. See that's the problem with you young folk today, you don't observe. You never notice the things that are happening right in front of you. Obvious things. Things as clear as an empty pickle jar.

For example, did you know that there is a secret society of window washers pulling the strings for 373 of the Fortune 500 companies in America? They've got their hands their pocket, that they do. Who's pocket, you know better than too ask that. Political financing, lobbying, a decision can't get made in Washington without window washing money. Do you really think in this day and age we don't have the technology to create a automated window washer? I know we do, I invented it. That is before I started getting the threats. You see, this secret organization can't have machines, because how else would they keep tabs on their paws? They wouldn't that's how. They silenced me up right quick.

And let me tell you something about another one of those secret organizations. Are you still reading because I'm still writing! You probably think I'm about to tell you about the freemasons. All you young conspiracy theorists think the freemasons are behind everything. Not this time. I don' play with your conspiracy theories. I'm about to throw some conspiracy fact your way.
Music Tracks
A complete song book was recorded for the heavy metal character's band Chaos Crypt. The music was distributed at the national music festival SXSW as well as online. PR kits were also sent out to major record labels.
Introduction: Your Other You

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Print
A series of ambiguous print ads highlighting the characters ran in core demographic publications driving traffic to yourotheryou.com.
Introduction: Your Other You

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**Out Of Home**
Wild postings were mixed and matched to create a juxtaposition between real people and yourotheryou.com characters. They ran in major cities across the U.S. driving traffic to the site.

Saatchi & Saatchi
Woman Sues Toyota Over 'Terrifying' Prank

Lawsuit Claims Woman Believed She Was Being Stalked Thanks to Toyota's Marketing Prank

By CHAUNCEY ALCORN

Oct. 9, 2009—

A Los Angeles woman is suing Toyota for $10 million over a marketing campaign that she claims "punked" her into incorrectly believing she was being stalked.

In a lawsuit filed Sept. 28 in Los Angeles Superior Court, Amber Duick claims she had difficulty eating, sleeping and going to work during March and April of last year after she received e-mails for five days from a fictitious man called Sebastian Bowler, from England, who said he was on the run from the law, knew her and where she lived, and was coming to her home to hide from the police.

There was even a fictitious MySpace page reportedly created for Bowler.

Although Bowler did not have Duick's current address, he sent her links to his MySpace page as well as links to video clips of him causing trouble all over the country on his way to her former house in Los Angeles, according to the lawsuit.

"Amber, mate! Coming 2 Los Angeles. Gonna lay low at your place for a bit till it all blows over," the man wrote in one e-mail.

Fictitious Man Claimed He Knew Alleged Victim, and Was Coming to Her House

Duick's attorney said the marketing company went so far as to send Duick a bill for damages the fictitious man supposedly made to a hotel room.

"Amber, ran into a little problem at the hotel," a note with the invoice stated. "After I'm done visiting you, I'm going to go back and sort out that front desk Muppet."

The alleged harassment lasted five days, according to the suit, and frightened Duick so much she contacted neighbors, friends and family, and the occupant of her former home about the man she feared was coming to visit. Her attorney declined to comment as to whether or not she called the police. She even made her longtime boyfriend sleep with a club and mace next to the bed for protection.

"As a result of the e-mails, [Duick] found it extremely difficult to work, and her job performance suffered," the complaint said. "[She] was unable to perform her job duties at standard levels."

It turns out the prank was actually part of a marketing effort executed by the Los Angeles division of global marketing agency Saatchi & Saatchi, which created the campaign to promote the Toyota Matrix, a new model launched in 2008.
Take this Lollipop

I DARE YOU
The Ethics of Pervasive Games

- Player Ethics
- Ethics and Unaware Participation
- Case Study: Vem Gråter
- Pervasive Games and Society
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The idea of a clearly delineated magic circle help to mark different social rules that everyone is expected to understand.

But pervasive games blur the magic circle, making appropriate play complicated.
Social: Ethics

• Within the magic circle you get to do things that would otherwise not be allowed

• You are freed from consequences
  • sort of

• ludic markers delineate the circle
“The game of Diplomacy I won, I won through an enforceable side contract (which lost me a friend and got me some accusations of cheating, but this is par for the course for a good Diplomacy game). I was Britain; my friend H was France. H and I knew each other from an medieval times role-playing game, in which we both held land and money. The medieval kingdom of this game had a law on the books that any oath witnessed by a noble was binding on both parties and would be enforced by the king. So H and I went into our role-playing game and swore an oath before a cooperative noble, declaring that we would both aid each other in a permanent alliance in Diplomacy, or else all our in-game lands and titles would be forfeit.”
Social: Ethics

- Usually social norms are negotiated through various mechanisms
  - laws
  - politics / history
  - stories
  - taking action
- In secretive pervasive games, not everyone knows what’s going on and can’t participate in establishing norms
transgressive communities

- communities that transgress norms (typically laws)
- ethics and laws aren’t necessarily in alignment
- but you break the law at great risk
- Martin Luther King Jr. argued that you have a moral obligation to break unjust laws
- Some “games” express this
- Quote from Ninjalicous
- “dignity”
• As a player, you need to have a clear sense of your ethics, so that when you come to legal and ethical boundaries you maintain your integrity.

• Integrity
  • Thinking about what is right and wrong
  • Acting on what is right
  • Telling others why you have done so
Social: Ethics: Obfuscation of Consequences

- It is difficult on pervasive games to understand consequences of actions
- Two worlds
  - ordinary world
  - game world
- It is difficult to be ethical without understanding the consequences
- It is irresponsible to deliberately impair your ability to understand consequences of actions (e.g., getting high)
Social: Ethics: Obfuscation of Consequences

• When could it be difficult to understand the consequences of a game action?
Social: Ethics: Division of Accountability

- If Game Masters are deliberately blurring the magic circle
- If Players knowingly enter into the illusion
- Who is responsible for ordinary world consequences?
Social: Ethics: Division of Accountability

- Wanderer
  - parkour inspired GPS game
  - You travel at constant speeds in the direction indicated by the game.
  - You get points if you turn when told to turn (randomly)
Wanderer Game

Fig. 3. The player gets the command “Go left!” Because a parked car blocks his way, he first has to run forward and then to the left. If he fails to do this within the given time limitation one credit is lost. This example shows how real objects becomes obstacles in the game space.
• Many games require players to give up privacy
  • surveillance, etc.

• Ethical considerations suggest that players should consent

• But if players are told everything that is going to happen, the game can be ruined
  • If you know that things are triggered based on heart rate, then the mystery is gone

• How can you provide consent for unknown game structures?
Social: Ethics: Player Consent

- Even “consenting” may not be sufficient
  - If you don’t understand the implications, then it isn’t “informed consent”

- Mitigating strategies
  - Game Master hotline
  - safe words
  - clear out-of-game locations (headquarters)
• Player Ethics
• Ethics and Unaware Participation
• Case Study: Vem Gråter
• Pervasive Games and Society
The Ethics of Pervasive Games

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Social: Ethics: Unaware Participation

- People who aren’t playing *are* participating

- This is most problematic when games stage disturbing scenes
  - fake murders
  - fake kidnappings
Social: Ethics: Unaware Participation

**Mitigation:**
- Secret life strategy: You are your ordinary self, but you also have a secret double identity
- You can reduce unaware participation with game mechanics that reward secrecy
  - Killer: Public witnesses of assassination lose points
  - Vampire LARP: “Muggles” aren’t supposed to know
- This limits social expansion
- This limits the design space
Social: Ethics: Unaware Participation

- People who aren’t playing *are* participating
- Mitigation:
  - Clear ludic markers:
    - Costumes
    - Video cameras
  - Sometimes this isn’t enough:
    - “War of the Worlds” radio
• So how can we decide what is ethically okay in a pervasive game?
Offenses, Harms and Nuisances caused by games

Offenses:
- Sensory irritation
- Bad manners
- Contempt for other people
- Indecency

Harmful vs. Nuisance
- “lasting setback to one’s assets”

Consider “risk” as well
- DUI for example
Social: Ethics: Unaware Participation

- Invitations
  - Socially expanded games invite non-players to move from participation to playing
    - Watch
    - Help
    - Referee
    - Play
- Can you refuse to play?
- Is that refusal meaningful? (do you have to repeat?)
Social: Ethics: Unaware Participation

- Invasions
  - Not everyone *can* refuse
    - Emergency personnel
    - Maintenance staff
  - Someone is always responsible for maintaining order
    - If a non-player calls about being afraid of a LARP
      - there was no refusal possible
- Mitigation
  - Tell authorities before hand
Social: Ethics: Unaware Participation

- Invasions
  - Sometimes invasion is the point
    - Surprise birthday party
    - Political statement
    - Artistic game
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Case: Vem gråter

Being a reality game, Vem gråter was not a game at all, but rather a piece of fabricated reality closer to candid camera – the participants of the game were not aware that the events portrayed were ludic or designed. It created a series of events with hidden clues allowing the participants to dig deeper into the mystery, a ghost story based on historic events. A set of staged paranormal events was carried out at the university, including a tape recorder hidden in a ventilation shaft, sending out sounds of a crying child, a tower of furniture built overnight, and coal scribbles on a wall. The installations were staged late in the evenings when the premises were relatively empty. The game also featured an actor pretending to be an occult investigator, fabricated web sites, announcements at university bulletin boards and a set of hidden clues around the town intended for the people solving the riddle. In practice Vem gråter went haywire, since the people encountering it (maily the maintenance staff at the school) considered it rather as vandalism than a poltergeist mystery. It also demonstrated the unsuitability of horror themes in games that might occasionally not be recognized as games. (for more info, see Montola et al 2006)
Social: Ethics: Case Study

• Was it:
Social: Ethics: Case Study

- Was it:
  - a cool mystery puzzle?
Social: Ethics: Case Study

- Was it:
  - a cool mystery puzzle?
  - pranks and vandalism?
Social: Ethics: Case Study

• Was it:
  • a cool mystery puzzle?
  • pranks and vandalism?
  • an actual crazy guy wandering around campus?
Social: Ethics: Case Study

- Was it:
  - a cool mystery puzzle?
  - pranks and vandalism?
  - an actual crazy guy wandering around campus?
  - real, the ghosts were real the university was haunted?
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Societal Context of Play

Where a game is played, when a game is played matters

- pre / post 9/11

- Momentum’s technomagical demonstration

- Abstract tours vandalism
Games as Political Action

Games as Art

- Issues of free speech now are in play
- Do all participants understand the point?
- Art that breaks laws or offends is transgressive:
  - Aesthetic alibi
  - Art Speech
  - Estrangement Defense and Canonical Defense
  - Formalist Defense

Can the game be recognized as Art or Action?
Social: Ethics: Games as Art

• Games as Art: Banksy