Web Search Basics

Introduction to Information Retrieval Informatics 141 / CS 121
Donald J. Patterson

Content adapted from Hinrich Schütze http://www.informationretrieval.org

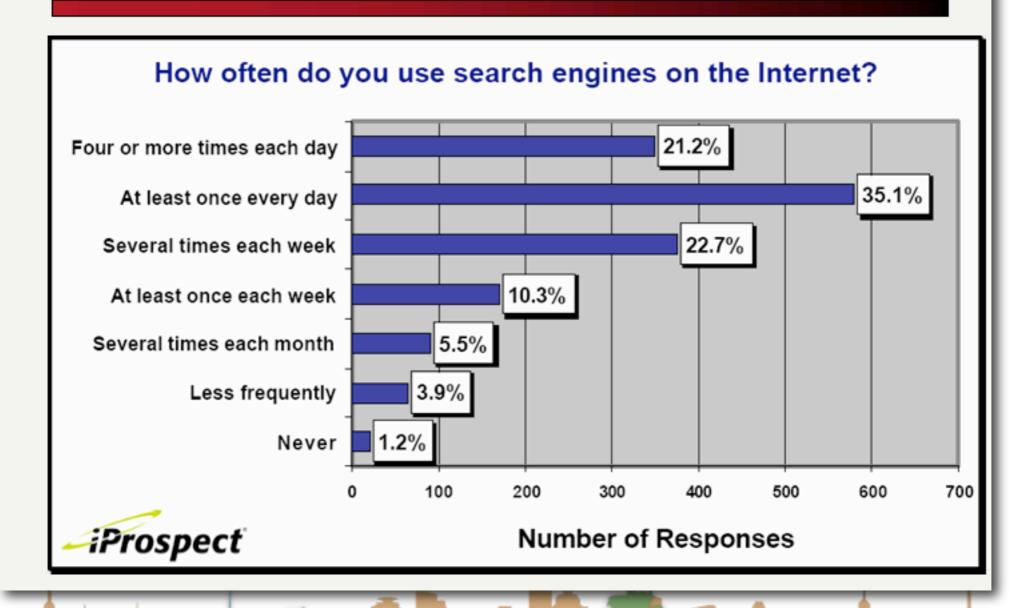
- Introduction
- Classic Information Retrieval
- Web IR
- Sponsored Search
- Web Search Basics
 - Size of the Web
- Web Users
- Spam



Search use ...

(iProspect Survey, 4/04,

http://www.iprospect.com/premiumPDFs/iProspectSurveyComplete.pdf)



Without search engines the web wouldn't scale

- No incentive in creating content unless it can be found.
 - Taxonomies, bookmarks can't keep up
 - Or can they? (de.licio.us)
- The web is both a technology artifact and a social environment
 - "The Web has become the 'new normal' in the America way of life; those who don't go online constitue an everyshrinking minority" [Pew Foundation report, January 2005]



Without search engines the web wouldn't scale

- Search engines make aggregation of interest possible:
 - Create incentives for very niche players
 - Economical specialized stores, providers, etc.
 - Social narrow interests, specialized communities
- The acceptance of search interaction makes "unlimited selection" stores possible
 - Amazon, Netflix, etc.



Without search engines the web wouldn't scale

- Search turned out to be the best mechanism for advertising on the web, a \$15 billion plus industry.
 - Growing very fast (entire US advertising industry is \$250 billion though)
 - Sponsored search marketing is about \$10 billion



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Classic Information Retrieval

Classic IR assumptions

- Corpus: Fixed document collection
- Goal: Retrieve information content relevant to information need



Classic Information Retrieval

Classic IR Goal

- Classic "Relevance"
 - For each query, Q, and stored document, D, in a corpus there exists a relevance score: R(Q,D)
 - R(Q,D) is averaged over users, U, and contexts, C
 - Maximize R(Q,D) instead of R(Q,D,U,C)
 - Context is ignored
 - Individuals are ignored
 - Corpus is static

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Web IR: Differences from traditional IR

- On the web, search and ads are intricately connected
- The web is huge
- The web is a rapidly changing collection.
- There is spam on the web
 - Adversarial IR
 - Huge difference from traditional IR
- One interface for hugely divergent needs
 - Queries, Maps, Stocks, Weather, Calculations



History

- Early keyword-based engines
 - (1995-1997) Altavista, Excite, Infoseek, Inktomi
- Paid placement ranking
 - Goto.com -> Overture.com -> Yahoo!
 - Results based on auction for keyword placement



www.goto.com/d/search/;\$sessionid\$AQ4214AAAPDRSQFIEF3QPUQ?type=home8tm=18Keywords=Wilmington

Wilmington real estate.

Access 75% of all users now! Premium Listings reach 75% of all Internet users, Sign up for Premium Listings today!

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Wilmington Real Estate - Buddy Blake

Wilmington's information and real estate guide. This is your onanything to do with Wilmington. www.buddyblake.com (Cost to advertise: \$0.38

2. Coldwell Banker Sea Coast Realty

Wilmington's number one real estate company. www.cbseacoast.com (Cost to advertiser: \$0.37)

3. Wilmington, NC Real Estate Becky Bullard

Everything you need to know about buying or selling a home c on my Web site!

WWW.IWWC.Net (Cost to advertiser: 10.35)



History

- (1998+) Link-based ranking pioneered by Google
 - Links added the idea of "authoritativeness" to "relevance"
 - Blew away all early engines save Inktomi
 - Great user experience looking for a business model
 - Meanwhile Goto/Overture's annual revenues were nearing \$1 billion



History

- Result
 - Google:
 - Added paid placement ads on the side
 - Differentiated from search results
 - Yahoo! built a similar architecture
 - Buys Overture for paid placement
 - Buys Inktomi for search



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search engine optimization

Ads

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Search Engine Optimization, Google Optimization - SEO Chat

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Algorithmic Results

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Offers search engine optimization (SEO) marketing services & placement since 1998. Submit your website URL to 40 major search engines for FREE!

www.submitexpress.com/ - 42k - Cached - Similar pages - Note this

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CIBER Selected as E-Commerce Vendor by Elite Island Resorts - Jan 3, 2008 Their search engine marketing program will help us lower acquisition costs ... CIBER's advanced search engine marketing services will help Elite direct more ... FOX News - 10 related articles »

bruceclay.com - Search Engine Optimization - SEO Training, Tools ...

Search Engine Optimization, ranking, placement, and submission tutorial. Free step-by-step SEO tools and advice. SEO training and services offered. ... www.bruceclay.com/web_rank.htm - 87k - Cached - Similar pages - Note this

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Inteliture™ a professional search engine optimization and internet marketing company. Offers internet marketing solutions, search engine optimization ...

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sored Links

Search eng

Use Network Solutions online tools to drive business to your web site. marketing.networksolutions.com

Search Optimization Firm

Looking for top rankings? Get real results. Receive a free analysis. www.customermagnetism.com

SEO Company

Search Engine Optimization services since 1998 with proven results. www.iClimber.com

Get **Optimization** Help Now

Top SEO Firms Want Your Business. Fast, Free Competitive Quotes! www.TopSeos.com/SEO

Check your SEO for Free

PPC vs Natural search Keyword ranks costs & robot stats: 15 days free www.ClickTracks.com/15 Days Free

Search Engine Marketing

Boost Online Traffic and Sales! Free Site Optimization Analysis. www.corporatesearchoptimization.com

Free Website Visitors

Free Visitors Plus Top 10 Positions In 8 Hours! FREE Trial Offer. www.EngineSeeker.com

Ads vs. Search Results

 Google has maintained that ads (based on vendors bidding for search queries)
 do not affect vendors ranking in search results

Search engine optimization - Wikipedia, the free encyclopedia

Search engine optimization (SEO) is the process of improving the volume and quality of traffic to a web site from search engines via "natural" ("organic" or ... en.wikipedia.org/wiki/Search_engine_optimization - 87k - Cached - Similar pages - Note this

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News results for search engine optimization



<u>CIBER Selected as E-Commerce Vendor by Elite Island Resorts</u> - Jan 3, 2008
Their **search engine** marketing program will help us lower acquisition costs ... CIBER's advanced **search engine** marketing services will help Elite direct more ...
FOX News - 10 related articles »

Sponsored Links

Search engine optimizer

Use Network Solutions online tools to drive business to your web site. marketing.networksolutions.com

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Looking for top rankings? Get real results. Receive a free analysis. www.customermagnetism.com

SEO Company

Search Engine Optimization services since 1998 with proven results. www.iClimber.com



Ranking of ads

- Other search engines (Yahoo!, MSN) have made similar statements on occasion
 - Any of them can change at any time
 - Facebook is currently testing the waters in their "Newsfeeds"
- We will ignore the possibility of paid placement ads being interspersed in search results.



Ranking of ads

- Goto model:
 - Rank according to how much advertiser pays
- Current model:
 - Balance auction price and relevance
 - Irrelevant ads (few click-throughs)
 - Decrease opportunities for relevant ads
 - Harm the user experience
 - Idea: Well-targeted advertising is good for everyone